



# Business Profile

OAKVILLE



# Location and Transportation

When you locate in Oakville, you're connected to the world. Situated at the epicentre of Canada's golden horseshoe, Oakville is a dynamic community of 170,000 people, well within reach of major U.S. markets and nearly seven million potential consumers. Oakville's proximity to Toronto's financial, technology and life sciences districts provides premium access to capital, research resources and other complementary services.

Oakville's multi-faceted transportation infrastructure allows for ready access to three 400 series highways, intermodal rail facilities, two international airports and two shipping ports. A short one-hour drive from Oakville will take you to one of two U.S. border crossings at Niagara Falls and Buffalo, New York.

## LESTER B. PEARSON INTERNATIONAL AIRPORT

- 40 kilometres/25 miles from Oakville
- Canada's busiest airport, handling nearly 31 million passengers annually
- CAT IIIA capability
- 24/7 customs clearing

## JOHN C. MUNRO HAMILTON INTERNATIONAL AIRPORT

- 40 kilometres/25 miles from Oakville
- Full passenger and cargo services across North America
- Canada's premier airport for freight and cargo aircraft
- Canada's largest integrated courier airport

## FREIGHT SERVICE

CN operates a network of approximately 27,350 kilometres/17,000 miles of track throughout Canada and the United States, transporting a diversified portfolio of products.

Canadian Pacific's Expressway intermodal rail freight terminal is located 20 kilometres/12 miles north of Oakville, offering truck-rail service throughout North America.

## HARBOURS

Shipping ports in nearby Toronto and Hamilton provide access to the 3,700 kilometres/2,300 miles St. Lawrence Seaway. Rail transportation facilities and highways provide quick access to both ports, each located approximately 40 kilometres/25 miles from Oakville.

## GO TRANSIT

Commuter trains leave Oakville every 30 minutes, with service provided throughout the Greater Toronto Area covering 8,000 square kilometres. Three new GO Transit lines have been proposed along Oakville's Lakeshore Line which will further improve service and allow for access to Lester B. Pearson International Airport.

## OAKVILLE TRANSIT

Oakville Transit provides a municipal transportation system throughout the Town of Oakville. All employment areas are serviced by Oakville Transit with connecting services to the Oakville, Bronte and Clarkson GO Transit stations.





# Business

When you locate in Oakville, you'll be part of a dynamic cluster of businesses supporting innovation and growth.

No matter what the industry, Oakville has a leader in the field. Oakville has become the location of choice for nearly 300 national or international corporate headquarters that have taken advantage of the town's highly skilled labour force, and advanced training and education opportunities to build competitive advantage. With proximity to major trade centres, a cluster of recognized industry leaders, partnership opportunities with world-class educational institutions and an active economic development team, new businesses in Oakville have a network that will build success.

Companies that have recently located in Oakville include Siemens Canada, Canadian Tire Financial Services and Promotion Engineering Ltd.

## NON-RESIDENTIAL DEVELOPMENT CHARGES

Current rates based on Oakville Development Charges By-law 2009-118

Use of Structure	Oakville	School Board	Halton Region	Total
Non-Residential (per sq. ft.)	\$6.58	\$1.01	\$11.94	\$19.53

## 2011 PROPERTY TAX RATES

Property Class	Tax Rate
Residential	.957907%
Multi-Residential	1.875190%
Commercial	2.138668%
Commercial – Vacant	1.497066%
Industrial	3.375840%
Industrial – Vacant	2.194296%
Industrial – New Construction	3.045427%
Pipeline	2.038619%
Farmland	0.203131%
Managed Forest	0.239477%

## TOP EMPLOYERS BY SECTOR

Company	Employees	Product / Service
<b>Advanced Manufacturing</b>		
Ford Motor Company of Canada Ltd.	3491	Canadian head office and assembly plant
Goodrich Landing Gear	830	Landing gear and flight controls
GE Water & Process Technologies	550	Water filtration systems
Automodular Corporation	350	Components for automotive industry
<b>Professional, Scientific and Technical Services</b>		
Siemens Canada*	800	Engineering Services
AMEC	535	Engineering services
First Canadian Title	500	Title insurance and mortgage services
Dominion of Canada General Insurance	349	Property and casualty insurer
SNC Lavalin Nuclear Inc.	300	Consulting engineering services
<b>Life Sciences</b>		
Becton Dickinson Canada Inc.	253	Medical product distribution
Nycomed Canada Inc.	220	Medical device development and promotion
WellSpring Pharmaceutical	65	Pharmaceutical manufacturers
<b>Digital Media</b>		
Pelmorex Media Inc.	172	Television weather forecasters
Rockstar Ontario	42	Custom computer programming services
<b>Other</b>		
Tim Hortons Inc.	760	International head office
Dufferin Construction/ St.Laurent Cement	500	Commercial construction
Mattamy Homes Ltd.	450	Residential construction contractors

\*Head office occupancy fall 2012



# Demographics, Education and Labour

Quality of life is a major reason companies choose Oakville — the town's median household income of \$93,400 is one of the highest in Canada and the unemployment rate is one of the lowest. Over the next 10 years, Oakville's current population of approximately 170,000 will continue to experience rapid growth and is projected to reach 229,500 by 2021.

Situated on Lake Ontario, our downtown area features both historic and modern architecture with buildings that house over four hundred fine shops, services and restaurants.

Living and working in Oakville means being surrounded by opportunities for higher education and technical training. Along with Sheridan Institute of Technology and Advanced Learning, Oakville is in close proximity to eight accredited universities as well as seven technical colleges. Oakville is also home to some of the best public and private schools in the province, consistently outperforming in student academic achievement. Oakville residents have the opportunity to enroll in Sheridan Institute's new degree programs or obtain an MBA at McMaster University's new, state-of-the-art, Halton facility. In Oakville, there are no limits on personal and professional advancement.

The Oakville campus of Sheridan Institute of Technology and Advanced Learning, including its world renowned digital animation program, enhances the labour force skills available to local businesses. Sheridan is a world leader in training and developing the digital media innovators of tomorrow — its digital animation program has launched many prominent careers, while breaking new ground in the entertainment, advertising and gaming industries.

## LABOUR FORCE

Participation Rate	70.9%
Unemployment Rate	5.3%
Population 15 Years and Over	130,205
Total Employed	87,390

\*Source: Statistics Canada 2006 Census

## EMPLOYMENT BY INDUSTRY

Agriculture and Resource Based Industries	1,160
Construction	3,765
Manufacturing	9,725
Wholesale Trade	6,505
Retail Trade	9,625
Finance and Real Estate	10,635
Health Care and Social Services	6,975
Educational Services	6,355
Business Services	22,545
Other Services	13,855
Total Labour Force	91,150

\*Source: Statistics Canada 2006 Census

## EDUCATIONAL ATTAINMENT

No Certificate, Diploma or Degree	18,515
High School Graduate	31,325
Apprenticeship or Trades	6,820
College Certificate or Diploma	23,730
University Diploma, Certificate or Degree	49,810

\*Source: Statistics Canada 2006 Census



# Future Development

In the coming years, a significant supply of employment lands will be developed including 510 hectares in north Oakville and 95 hectares in Winston Business Park West. This expansion of the employment lands represents a great opportunity for businesses to move into one of North America's fastest growing markets. With a focus on growing clusters in knowledge-based industries, the town's employment lands will be optimized.

The location advantages of Oakville suggest future office and industrial development will be characterized by high value, modern and attractive facilities. By 2031, employment in Oakville is expected to increase by 64 percent with the majority of new growth targeted in sectors such as Life Sciences, Professional, Scientific and Technical Services, Digital Media and Animation and Advanced Manufacturing.

In conjunction with its 10-year Economic Development Strategy, the town is exploring the development of a proposed life sciences and technology park, adjacent to the new Oakville hospital which is scheduled to open in 2014. While still in its early planning stages, the proposed life sciences and technology park will complement the bioscience and technology corridor from Toronto to Hamilton and Waterloo.

Midtown Oakville, an area close to both the downtown and Oakville GO Transit station, represents another opportunity for future development. Midtown will be a vibrant, transit-supportive, mixed-use urban community and employment area that consists of high-density residential, commercial, employment and recreational uses. The Province's Growth Plan for the Greater Golden Horseshoe identifies this area as an urban growth centre and requires that it be planned to accommodate 20,000 new residents and jobs by 2031.

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# Contact

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# Position Only

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